



LARRY
LONG JR.



- Motivational and Keynote Speaker
- Performance Coach
- Sales Trainer
- Emcee
- Consultant
- Author

Larry Long Jr, CEO (Chief Energy Officer) of LLJR Enterprises, serves global audiences with messages of motivation, inspiration and transformation.

His unique style (both delivery and perspective) captivates the crowd, allowing for a true, genuine connection through relatable stories, and tangible takeaways to assist all with upleveling Leadership, Personal & Professional Development, and Motivation.

He is also the host of the weekly Live show (LinkedIn, YouTube, Facebook, Instagram), the 'Midweek Midday Motivational Minute'.

“

Everyone has a *gift*.

I believe mine is to
help others
*discover and believe
in theirs.*

”



The JOLT! of energy, knowledge
and inspiration to boost your
event, your people and your
organization from good to great.

SAMPLE TOPICS/THEMES

- Mastering Relationship Building: True Connections
- Maximizing Performance: Prioritizing Mind-Body-Soul
- JOLT! Rediscover & Believe In Your Inner Greatness
- New Perspectives: What Will You Do In 2022
- Sales Is Not A Four-Letter Word
- Building Personal Brand On LinkedIn To Drive More Business

Testimonials

I've worked with Larry on two virtual Salesforce events in the last 6 months (1 live; 1 pre-recorded) and he was great to work with each time. His energy and professionalism made my job so much easier and most importantly, resulted in an engaged and excited audience.

Larry shines as a host, but his true understanding of his audience and our organization's goals for each event made him the perfect choice each time; he brings true thought partnership to the table along with his role as the expert, host, or talent. I look forward to working with Chief Energy Office and author, Larry Long Jr. again, very soon!

-Courtney T, Product Mkt Manager at Salesforce



I'd like to endorse/recommend Larry for any and all speaking engagements for sales teams, especially younger teams. His energy and enthusiasm were contagious over our Zoom meeting and I know my team maintained additional stamina/energy over the following weeks due to the infusion of Larry's energy in only a 20-minute engagement.

I really enjoyed the way Larry was unique and proud of his energy which the team enjoyed. I would love to have him join another team meeting and can give two thumbs up to anyone considering Larry for a future speaking engagement. Thanks Larry and hope to see you soon in Amsterdam!

-Michael M, Director of EMEA at Zoom

Larry joined my VMware team of digital sellers and thoroughly energised, inspired and challenged all of us. Do you give energy or drain energy? Are you making every day count? Are you constantly working on your skills to all you to achieve your potential? Are you clear on your goals, and what are you doing about achieving them? Finally, dare to dream!

The feedback from the team was tremendous, we're already working on the challenges he posed.

Thanks Larry, looking forward to you helping us again soon.

-Angus M, Sr. Director of Digital Sales Centre at VMware



Testimonials

Larry Long spoke to our healthcare leaders at MedStar Health Physical Therapy and it was both well received and much appreciated! Larry was engaging and made us really think about our values and our commitments to help us achieve greatness. His encouraging words and inspirational attitude really resonated with our team of almost 60 leaders.

We will also use the techniques he taught us with our teams so that everyone can benefit from the presentation. We also are planning on him to visit with us again (and make sure we are staying on track!). I highly recommend scheduling time for Larry Long, Jr, Chief Energy Officer to visit (remote or in-person!) with all teams!

-Laura U, Regional Director at MedStar Health



We had a management team meeting on the heels of a company party. I knew the team would be dragging and, heck, I'm not a morning person myself. I was wondering, who could super-charge this group of folks in the am to get the day on-track'?? BOOM - I knew just the guy - Larry Long!

Well, suffice it to say, Larry CRUSHED IT. The team was engaged, awake and fired up for the rest of the day after Larry's session.

If you're doing an off-site, on-site, sales kick-off or any other event, I STRONGLY recommend bringing Larry in to help get your team motivated and ready for the next challenge. They'll break through walls after Larry gets them wound up!

-Scot W, CEO at GetSpiffy



You want energy injected into your team(s)? Rest assured with Larry you get that, he is inspirational, motivating, thought-provoking and life changing and we saw a clear uptick in team energy levels after engaging with him, certainly not the last time!

It works online and offline and I have been impressed with his skills and energy in every interaction we had, even on pretty low-profile prep calls Larry comes in and makes you smile and walk away with new energy.

Work with him, you won't regret it!

-Patrick O, Chief Commercial Officer // Member of Executive Board at Hellmann Worldwide Logistics

